

Condensed Consolidated Balance Sheets

				20	17						20	18					2019
				Unau	dite	ed		_			Unau	dite	ed			Un	audited
(in millions)	:	1Q 17	2	2Q 17	3	3Q 17	4Q 17		1Q 18	:	2Q 18	3	3Q 18	4	1Q 18		1Q 19
ASSETS																	
Current assets:																	
Cash and cash equivalents	\$	981	\$	1,219	\$	1,354	\$ 1,225	\$	1,560	\$	1,344	\$	1,346	\$	1,144	\$	2,270
Short-term investments		797		674		687	920		813		1,168		2,043		2,368		1,345
Accounts receivable, net		368		372		383	411		400		395		433		514		457
Inventory		299		309		327	333		350		362		374		386		412
Prepaid expenses and other current assets		72		69		54	91		71		68		66		78		61
Total current assets		2,517		2,643		2,805	2,980		3,194		3,337		4,262		4,490		4,545
Property and equipment, net		734		837		862	931		983		1,036		1,060		1,075		852
Operating lease right-of-use assets		-		-		-	-		-		-		-		-		574
Goodwill		771		771		771	771		775		831		831		831		831
Intangible assets, net		207		196		185	175		168		205		195		185		175
Deferred tax assets, net		83		103		117	88		100		108		86		70		87
Other assets		286		308		306	312		322		334		325		308		326
Total assets	\$	4,598	\$	4,858	\$	5,046	\$ 5,257	\$	5,542	\$	5,851	\$	6,759	\$	6,959	\$	7,390
LIABILITIES AND STOCKHOLDERS' EQUITY																	
Current liabilities:																	
Accounts payable	\$	142	\$	175	\$	158	\$ 160	\$	151	\$	149	\$	156	\$	184	\$	137
Accrued liabilities		386		378		381	432		388		422		450		513		473
Build-to-suit lease liability		192		124		124	144		21		21		22		-		-
Long-term debt, current portion		1		5		2	10		620		625		1,107		1,107		631
Total current liabilities		721		682		665	746		1,180		1,217		1,735		1,804		1,241
Operating lease liabilities		-		-		-	-		-		-		-		-		718
Long-term debt		1,055		1,169		1,180	1,182		710		723		860		890		1,112
Other long-term liabilities		212		212		222	360		364		343		352		359		212
Redeemable noncontrolling interest		59		80		124	220		215		217		218		61		37
Stockholders' equity		2,551		2,715		2,855	2,749		3,073		3,351		3,594		3,845		4,070
Total liabilities and stockholders' equity	\$	4,598	\$	4,858	\$	5,046	\$ 5,257	\$	5,542	\$	5,851	\$	6,759	\$	6,959	\$	7,390



Condensed Consolidated Statements of Income

Unaudited Unaudited Unaudited	Unaudited
(in millions, except per share amounts and %) 1Q 17 2Q 17 3Q 17 4Q 17 FY 17 1Q 18 2Q 18 3Q 18 4Q 18 FY 18	1Q 19
Revenue:	
Product revenue \$ 491 \$ 543 \$ 596 \$ 659 <mark>\$ 2,289</mark> \$ 628 \$ 673 \$ 710 \$ 738 <mark>\$ 2,749</mark>	\$ 667
Service and other revenue 107 119 118 119 463 154 157 143 129 584	179
Total revenue <u>598 662 714 778 2,752</u> 782 830 853 867 3,333	846
Cost of revenue:	
Cost of product revenue 166 168 173 172 679 174 181 184 198 738	182
Cost of service and other revenue 53 50 50 55 208 62 65 62 70 260	71
Amortization of acquired intangible assets 11 10 9 9 39 8 9 10 9 35	9
Total cost of revenue 230 228 232 236 926 244 255 256 277 1,033	262
Gross profit <u>368 434 482 542 1,826</u> 538 575 597 590 2,300	584
Operating expense:	
Research and development 145 130 134 137 546 137 151 159 176 623	169
Selling, general and administrative (b) 171 161 167 175 674 183 197 197 217 794	211
Total operating expense 316 291 301 312 1,220 320 348 356 393 1,417	380
Income from operations 52 143 181 230 606 218 227 241 197 883	204
Other income (expense), net 451 (2) (6) (6) 437 3 5 (9) 13 11	204
Income before income taxes 503 141 175 224 1,043 221 232 232 210 894	233
Provision for income taxes 155 21 23 166 365 24 32 44 12 112	9
Consolidated Net income 348 120 152 58 678 197 200 188 198 782	224
Net loss attributable to noncontrolling interests 19 8 11 10 48 11 9 11 12 44	9
Net income attributable to Illumina stockholders \$ 367 \$ 128 \$ 163 \$ 68 \$ 726 \$ 208 \$ 209 \$ 199 \$ 210 \$ 826	\$ 233
Net income attributable to Illumina stockholders for earnings per	3 233
share \$ 366 \$ 128 \$ 163 \$ 68 \$ 725 \$ 208 \$ 209 \$ 199 \$ 210 \$ 826	\$ 233
Earnings per share attributable to Illumina Stockholders (a):	
Basic \$2.50 \$0.87 \$1.12 \$0.47 \$4.96 \$1.42 \$1.42 \$1.35 \$1.43 \$5.63	\$1.58
Diluted \$2.48 \$0.87 \$1.11 \$0.46 \$4.92 \$1.41 \$1.41 \$1.33 \$1.41 \$5.56	\$1.57
Shares used in computing earnings per common share:	
Basic 146 146 146 146 146 147 147 147 147 147	147
Diluted 147 147 148 148 148 148 149 149 149	149
Gross Margin 62% 66% 68% 70% <mark>66%</mark> 69% 69% 70% 68% <mark>69%</mark>	69%
R&D as % of revenue 24% 20% 19% 18% 18% 19% 20% 19% 19% 19%	20%
SG&A as % of revenue 29% 24% 24% 23% 25% 23% 24% 23% 25% <mark>24%</mark>	25%
Operating Expenses as % of revenue 53% 44% 42% 40% 44% 41% 42% 42% 45% 43%	45%
Operating Margin 9% 22% 25% 30% 22% 28% 27% 28% 23% 26%	24%
Tax Rate 31% 15% 13% 74% 35% 11% 14% 19% 6% 13%	4%

⁽a) Our consolidated VIEs' losses are included in the Company's consolidated basic and diluted earnings per share computations based on Illumina's weighted average common shares as a percentage of the VIEs' weighted average common shares.

⁽b) Legal contingencies of \$8M and \$(8)M for Q1 2017 and Q2 2017, respectively, were reclassified to selling, general and administrative expenses.



Non-GAAP Data Unaudited

See "Reconciliation GAAP-non-GAAP" tabs within this workbook for reconciliations of the non-GAAP financial measures to GAAP

			2017					2018			2019
(in millions, except per share amounts and %)	1Q 17	2Q 17	3Q 17	4Q 17	FY 17	1Q 18	2Q 18	3Q 18	4Q 18	FY 18	1Q 19
Revenue	\$ 598.2	\$ 662.4	\$ 714.0	\$ 777.7	\$ 2,752.3	\$ 782.0	\$ 830.3	\$ 853.4	\$ 866.8	\$ 3,332.5	\$ 845.6
Gross profit	397.2	443.7	491.3	551.4	1,883.5	546.1	583.5	606.6	599.2	2,335.4	593.2
Research and development expense	139.5	130.4	133.7	135.0	538.6	136.7	150.7	158.7	175.9	622.0	168.9
Selling, general and administrative expense	153.2	166.6	165.9	172.2	658.0	179.0	196.7	196.9	212.4	785.4	194.6
Income from operations	104.5	146.6	191.6	244.1	686.8	230.4	236.1	251.0	210.9	928.1	229.7
Consolidated net income	81.4	113.4	152.3	201.9	549.0	203.3	203.0	215.6	184.3	806.2	228.5
Net loss attributable to noncontrolling interests	12.8	7.9	10.9	10.2	41.8	10.7	9.5	11.2	12.5	43.9	8.5
Net income attributable to Illumina stockholders	94.2	121.3	163.3	212.1	590.8	214.0	212.5	226.8	196.8	850.1	237.0
Diluted EPS attributable to Illumina stockholders	0.64	0.82	1.11	1.44	4.00	1.45	1.43	1.52	1.32	5.72	1.60
Helix and GRAIL dilution (benefit)	0.07	0.05	0.07	0.06	0.25	(0.04)	0.03	0.05	0.05	0.09	0.05
Tax rate	24.4%	25.1%	21.6%	18.0%	21.5%	12.9%	15.9%	17.3%	16.3%	15.6%	8.7%



Reconciliation Between GAAP and Non-GAAP Net Income and Earnings Per Share Attributable to Illumina Stockholders <u>Unaudited</u>

					20	017								2018					- 2	2019
(in millions, except per share amounts)	1	Q 17	2	Q 17	30	Q 17	40	Q 17	F	Y 17	1Q 18	2Q	18	3Q 18		4Q 18	F	FY 18	1	Q 19
GAAP earnings per share attributable to Illumina stockholders - diluted	\$	2.48	\$	0.87	\$	1.11	\$	0.46	\$	4.92	\$ 1.41	\$	1.41	\$ 1	33 \$	1.41	\$	5.56	\$	1.57
Costs of revenue (b)		0.20		0.07		0.06		0.06		0.39	0.05		0.06	0	07	0.06		0.23		0.06
Research and development costs (b)		0.03		-		-		0.01		0.04	-		-			-		0.01		-
Selling, general, and administrative costs (b)		0.09		(0.05)		0.01		0.03		0.07	0.03		-			0.03		0.06		0.12
Other (income) expense, net (b)		(3.04)		0.05		0.06		0.05		(2.88)	-		-	0	13	(0.02)		0.12		(0.06)
Incremental non-GAAP tax expense (c)		0.93		(0.03)		(0.05)		(0.05)		0.80	(0.02)		(0.02)	(0	05)	(0.01)		(0.10)		(0.03)
Income tax (benefit) expense (b)		(0.05)		(0.09)		(0.08)		0.88		0.66	(0.02)		(0.02)	0	04	(0.15)		(0.16)		(0.06)
Non-GAAP earnings per share attributable to Illumina stockholders - diluted (a)	\$	0.64	\$	0.82	\$	1.11	\$	1.44	\$	4.00	\$ 1.45	\$	1.43	\$ 1	52 \$	1.32	\$	5.72	\$	1.60
GAAP net income attributable to Illumina stockholders	\$	367	\$	128	\$	163	\$	68	\$	726	\$ 208	\$	209	\$ 1	99 \$	210	\$	826	\$	233
Costs of revenue (b)		29		10		9		9		57	8		9		10	9		35		9
Research and development costs (b)		5		-		-		2		7	-		-		-	-		1		-
Selling, general, and administrative costs (b)		13		(6)		2		3		11	4		-		-	5		9		17
Other (income) expense, net (b)		(448)		7		9		8		(425)	-		-		19	(3)		17		(9)
Incremental non-GAAP tax expense (c)		136		(5)		(8)		(7)		117	(3)		(3)		(7)	(2)		(15)		(4)
Income tax (benefit) expense (b)		(8)		(13)		(12)		129		98	 (3)		(3)		6	(22)		(23)		(9)
Non-GAAP net income attributable to Illumina stockholders (a)	\$	94	\$	121	\$	163	\$	212	\$	591	\$ 214	\$	212	\$ 2	27 \$	197	\$	850	\$	237

⁽a) Non-GAAP net income attributable to Illumina stockholders and diluted earnings per share attributable to Illumina stockholders exclude the effect of the pro forma adjustments as detailed above. Non-GAAP net income attributable to Illumina stockholders and diluted earnings per share attributable to Illumina stockholders and diluted earnings per share attributable to Illumina stockholders are key components of the financial metrics utilized by the company's board of directors to measure, in part, management's performance and determine significant elements of management's compensation. Management has excluded the effects of these items in these measures to assist investors in analyzing and assessing our past and future core operating performance.

⁽b) Refer to our "Reconciliation between GAAP and Non-GAAP Results of Operations" and "Reconciliation between GAAP and Non-GAAP Tax Provision," for the components of these amounts.

⁽c) Incremental non-GAAP tax expense reflects the tax impact of the non-GAAP adjustments listed.



Reconciliation Between GAAP and Non-GAAP Results of Operations Unaudited

					20	017								201	8				2019
										. —							\equiv		
(in millions)	1	Q 17	20	Q 17	30	Q 17	4Q 1	7	FY 17	-	1Q 18	2Q 1	8	3Q 1	.8	4Q 18	-	FY 18	1Q 19
GAAP gross profit	\$	368	Ś	434	\$	482	\$ 5	42	\$ 1,826	Ś	538	\$ 5	575	\$!	597 \$	590	Ś	2,300	\$ 584
Amortization of acquired intangible assets	٦	11	Ų	10	Ļ	9	ر ر	9	39		8	٠ ,	9	γ.	10	9	٦	35	۶ 504 9
Impairment		18		-		-		-	18		-		-		-	-		-	-
Non-GAAP gross profit (a)	\$	397	\$	444	\$	491	\$ 5	51	\$ 1,883	\$	546	\$ 5	84	\$ (507 \$	599	\$	2,335	\$ 593
GAAP research and development expense	\$	145	\$	130	\$	134	\$ 1	٠. ا	\$ 546	\$	137	\$ 1	.51	\$:	159 \$	176	\$	623	\$ 169
Restructuring (b)		-		-		-		(2)	(2)		-		-		-	-		(1)	-
Impairment		(5)	_	-	_	- 424	<u> </u>	-	(5)		- 427	<u> </u>	-	<u> </u>	-	- 476	_	-	- 450
Non-GAAP research and development expense	\$	140	\$	130	\$	134	\$ 1	35	\$ 539	\$	137	\$ 1	.51	\$:	159 \$	176	\$	622	\$ 169
GAAP selling, general and administrative expense (c)	Ś	171	¢	161	¢	167	\$ 1	75	\$ 674	Ś	183	Ś 1	.97	\$:	197 \$	217	خ	794	\$ 211
Amortization of acquired intangible assets	7	(2)	Y	(2)	Y	(2)	7 -	(1)	(6)	7	(1)	γ <u>-</u>	-	γ .	- -	-		(2)	(1)
Acquisition-related gain (expense), net (d)		1		-		-		- 1	1		-		_		-	(2	اا	(2)	(16)
Performance-based compensation related to GRAIL series B financing (e)		(10)		-		-		-	(10)		-		-		-	-		- 1	-
Legal contingencies		(8)		8		-		-	-		-		-		-	-		-	-
Restructuring (b)		-		-		-		(2)	(2)	l	(3)		-		-	(3)	(5)	
Non-GAAP selling, general and administrative expense	\$	152	\$	167	\$	165	\$ 1	72	\$ 657	_\$	179	\$ 1	.97	\$:	197 \$	212	\$	785	\$ 194
CAAD		5 2	<u>,</u>	1.12	¢	101	ć a	<u>,</u>	\$ 606	` ا	240	.		٠ ,	244 6	107	ہ ا	002	ć 204
GAAP operating profit Costs of revenue	\$	52 29	\$	143 10	\$	181 9	\$ 2	30 9	\$ 606 57	\$	218 8	\$ 2	27	\$ 2	241 \$ 10	197 9	\$	883 35	\$ 204 9
Research and development costs		5		10		9		2	7		0		9		10	9		1	3
Selling, general, and administrative costs		19		- (6)		2		2	17		-					- 5		۵	- 17
Non-GAAP operating profit (a)	Ś	105	Ś	147	Ś	192	\$ 2	44		<u> </u>	230	\$ 2	236	\$ 2	251 \$	211	Ś	928	\$ 230
			т		-		T -	Ħ	7	Ĭ							Ť		
GAAP other income (expense), net	\$	451	\$	(2)	\$	(6)	\$	(6)	\$ 437	\$	3	\$	5	\$	(9) \$	13	\$	11	\$ 29
Non-cash interest expense		7		8		8		8	30		8		7		11	15		41	14
Strategic investment related (gain) loss, net		(2)		(1)		1		-	(2)		(8)		(7)		8	(18)	(24)	(8)
Gain on deconsolidation of GRAIL (f)		(453)		-		-		-	(453)		-		-		-	-			(15)
Non-GAAP other income (expense), net (a)	\$	3	\$	5	\$	3	\$	2	\$ 12	_\$	3	\$	5	\$	10 \$	10	\$	28	\$ 20

- (a) Non-GAAP gross profit, included within non-GAAP operating profit, is a key measure of the effectiveness and efficiency of manufacturing processes, product mix and the average selling prices of the company's products and services. Non-GAAP operating profit, and non-GAAP other income (expense), net, exclude the effects of the proforma adjustments as detailed above. Management has excluded the effects of these items in these measures to assist investors in analyzing and assessing past and future operating performance.
- (b) Amount consists primarily of employee and lease exit costs related to the restructuring that occurred in Q1 2018 and Q4 2017.
- (c) Legal contingencies of \$8M and \$(8)M for Q1 2017 and Q2 2017, respectively, were reclassified to selling, general and administrative expenses.
- (d) Amount for 2019 and 2018 consists of acquisiton-related expenses related to the pending Pacific Biosciences acquisition. Amount for 2017 consists of changes in fair value of contingent consideration.
- (e) Amount represents performance-based stock which vested as a result of the financing in Q1 2017. The impact to net income and diluted earnings per share attributable to Illumina stockholders presented in our "Reconciliation Between GAAP and Non-GAAP Net Income and Earnings Per Share Attributable to Illumina Stockholders" is net of attribution to noncontrolling interests.
- (f) Amount represents additional gain resulting from the settlement of a contingency related to the deconsolidation of GRAIL in 2017.



Reconciliation Between GAAP and Non-GAAP Tax Provision Unaudited

				2	017								2	2018					2	019
(in millions, except percentages)	 LQ 17	2	Q 17	3	Q 17	4	Q 17	F	Y 17	 1Q 18	2	Q 18	3	Q 18	Q.	4 18	ı	-Y18	10	Q 19
GAAP tax provision %	30.8%		15.2%		12.9%		74.1%		35.0%	10.6%		13.9%		19.0%		5.8%		12.5%		3.9%
GAAP tax provision	\$ 155	\$	21	\$	23	\$	166	\$	365	\$ 24	\$	32	\$	44	\$	12	\$	112	\$	9
Incremental non-GAAP tax expense (a)	(138)		5		8		7		(117)	3		3		7		2		15		4
Excess tax benefit from share-based compensation (b)	8		13		12		21		52	3		3		5		22		34		9
U.S. Tax Reform (c)	 -		-		-		(150)		(150)	 -		-		(11)		-		(11)		-
Non-GAAP tax provision	\$ 25	\$	39	\$	43	\$	44	\$	150	\$ 30	\$	38	\$	45	\$	36	\$	150	\$	22
Non-GAAP tax provision %	24.4%		25.1%		21.6%		18.0%		21.5%	12.9%		15.9%		17.3%		16.3%		15.6%		8.7%

All amounts in tables are rounded to the nearest millions, except as otherwise noted. As a result, certain amounts may not recalculate using the rounded amounts provided.

- (a) Incremental non-GAAP tax expense reflects the tax impact related to the non-GAAP adjustments listed in our "Reconciliation Between GAAP and Non-GAAP Net Income and Earnings Per Share Attributable to Illumina Stockholders".
- (b) Amount represents tax deductions taken in excess of stock compensation cost.
- (c) In accordance with the Tax Cuts and Jobs Act enacted on December 22, 2017 (U.S. Tax Reform), amount for 2017 primarily represents the provisional estimate of the one-time transition tax on earnings of certain foreign subsidiaries that were previously tax deferred, and the impact of revaluing our U.S. deferred tax assets and liabilities based on the rates at which they are expected to reverse in the future. The 2018 amount represents the discrete tax expense associated with updating prior year estimates of the impact of U.S. Tax Reform.

Condensed Consolidated Statements of Cash Flows

					2	2017									2	2018					2	2019
				Unau	dite	d								Unau	dite	d					Una	udited
(in millions)	10	1 7	2	Q 17	3	Q 17	4	Q 17	F	Y 17	:	1Q 18	2	Q 18	3	Q 18	Q	4 18	F	Y18	1	Q 19
Net cash provided by operating activities	\$	168	\$	178	\$	235	\$	294	\$	875	\$	255	\$	295	\$	292	\$	300	\$	1,142	\$	198
Net cash (used in) provided by investing activities		163		36		(97)		(315)		(214)		12		(536)		(940)		(349)		(1,813)		988
Net cash (used in) provided by financing activities		(86)		23		(5)		(109)		(176)		67		30		650		(153)		594		(60)
Effect of exchange rate changes on cash and cash equivalents		1		1.0		2		1		5		1		(5)		-		-		(4)		-
Net (decrease) increase in cash and cash equivalents		246		238		135		(129)		490		335		(216)		2		(202)		(81)		1,126
Cash and cash equivalents, beginning of period		735		981		1,219		1,354		735		1,225		1,560		1,344		1,346		1,225		1,144
Cash and cash equivalents, end of period	\$	981	\$	1,219	\$	1,354	\$	1,225	\$	1,225	\$	1,560	\$	1,344	\$	1,346	\$	1,144	\$	1,144	\$	2,270
Calculation of free cash flow:																						
Net cash provided by operating activities	\$	168	\$	178	\$	235	\$	294	\$	875	\$	255	\$	295	\$	292	\$	300	\$	1,142	\$	198
Purchases of property and equipment		(83)		(69)		(82)		(76)		(310)		(90)		(77)		(64)		(65)		(296)		(56)
Free cash flow (a)	\$	85	\$	109	\$	153	\$	218	\$	565	\$	165	\$	218	\$	228	\$	235	\$	846	\$	142

⁽a) Free cash flow, which is a non-GAAP financial measure, is calculated as net cash provided by operating activities reduced by purchases of property and equipment. Free cash flow is useful to management as it is one of the metrics used to evaluate our performance and to compare us with other companies in our industry. However, calculation of free cash flow may not be comparable to similar measures used by other companies.



Revenue by Geographic Region Unaudited

					2	2017								2	018					2019	
(in millions)	1	Q 17	2	Q 17	3	Q 17	4	IQ 17	FY 17	1	Q 18	20	Q 18	30	Q 18	4	Q 18	FY 18	_	1Q 19	<u> </u>
REVENUE BY GEOGRAPHIC REGION (a)																			ı		
AMR	\$	345	\$	391	\$	417	\$	433	\$ 1,586	\$	440	\$	466	\$	474	\$	484	\$ 1,864	\$	4	73
EMEA		130		148		165		210	653		194		202		219		236	851	ı	2	10
GREATER CHINA (a)		56		78		87		71	292		78		107		102		77	365	i	1	88
APJ		67		45		45		64	221		70		55		58		70	253			75
Total Revenue	\$	598	\$	662	\$	714	\$	778	\$ 2,752	\$	782	\$	830	\$	853	\$	867	\$ 3,333	\$	84	346

All amounts in tables are rounded to the nearest millions, except as otherwise noted. As a result, certain amounts may not recalculate using the rounded amounts provided.

(a) Revenue for the Greater China region, which consists of China, Taiwan, and Hong Kong, is reported separately from the APJ region.



Supplementary Data Unaudited (a)

					2017	,										201	R					2	019
											_												
(in millions)	1	Q 17	20	Q 17	3Q 1	7	4Q	17		FY 17	_	10	18	2Q	18	3Q 1	.8	4	Q 18		FY 18	1	Q 19
CONSUMABLES																				١.			
Sequencing Consumables	\$		\$			84	\$	436	\$	1,484		\$	422	\$	460	\$ 4	172	\$	470	\$	1,824	\$	481
Microarrays Consumables		69		64		71		82		287	_		88		85		83		96		353		75
Total Consumables		391		406		55		518		1,771			510		545		555		566		2,177		556
% Revenue		65%		61%	6	4%		67%		64%			65%		66%		65%		65%		65%		66%
INSTRUMENTS																							
Sequencing Instruments	\$	95	\$	131	\$ 1	29	\$	132	\$	487		\$	112	\$	124	\$:	138	\$	161	\$	535	\$	105
Microarrays Instruments		5		6		12		9		31			6		4		17		11		37		6
Total Instruments		100		137	1	41		141		518	_		118		128		155		172		572		111
% Revenue		17%		21%	2	20%		18%		19%			15%		15%		18%		20%		17%		13%
TOTAL PRODUCT REVENUE	Ś	491	Ś	543	\$ 5	96	Ś	659	\$	2,289	-	\$	628	\$	673	\$	710	\$	738	\$	2,749	\$	667
TOTAL TROBUCT REVERSE		731	<u> </u>	343	7 3	50	γ	033	7	2,203	=	-	020	7	0/3	γ .	10		730	7	2,743		
SERVICE & OTHER																							
Sequencing		78		77		80		87		322			96		106	:	109		104		416		113
Microarrays		29		42		38		32		141			58		51		34		25		168		66
Total Service & Other		107		119	1	18		119		463	_		154		157		143		129		584		179
% Revenue		18%		18%	1	.7%		15%		17%	_		20%		19%		17%		15%		18%		21%
TOTAL REVENUE	Ś	598	Ś	662	\$ 7	14	Ś	778	\$	2,752	_	\$	782	\$	830	\$ 8	353	\$	867	Ś	3,333	\$	846
		330	Υ		Ψ ,		Υ			2,732	=	<u> </u>	702	Υ		Ψ ,				Ť	0,000		
					2017	'										201	8					2	019
(in millions)	10	Q 17	20	Q 17	3Q 1	7	40	17		FY 17		10	18	2Q	18	3Q 1	8	4	Q 18		FY 18	1	Q 19
()		Q 17		<u> </u>	341			/			-		. 10		10	30,1			Q 10		1 10		<u> </u>
SEQUENCING																							
Consumables	\$	322	\$	342	\$ 3	84	\$	436	\$	1,484		\$	422	\$	460	\$ 4	172	\$	470	\$	1,824	\$	481
Instruments		95		131	1	29		132		487			112		124	:	138		161		535		105
Service & Other		78		77		80		87		322			96		106	:	109		104		416		113
Total Sequencing	\$	495	\$	550	\$ 5	93	\$	655	\$	2,293		\$	630	\$	690	\$	719	\$	735	\$	2,775	\$	699
% Revenue		83%		83%	8	3%		84%		83%			81%		83%		84%		85%		83%		83%
MICROARRAYS																							
Consumables	\$	69	\$	64	\$	71	Ś	82	Ś	287		\$	88	\$	85	Ś	83	\$	96	\$	353	\$	75
Instruments	7	5	Ψ.	6		12	Ψ.	9		31		7	6	Ψ.	4	+	17	~	11	ľ	37	7	6
Service & Other		29		42		38		32		141			58		51		34		25		168		66
Total Microarrays	\$	103	\$	112			\$	123	\$	459	-	\$	152	\$		\$:	134	\$	132	\$	558	\$	147
% Revenue		17%		17%		7%	T	16%		17%	-		19%	T	17%		16%	т'	15%		17%		17%
		70			-	,3		-0,0		2.70					,,		_0,0		_5/0		2.70		2.,,
											l									_			

⁽a) Beginning in fiscal 2019, instruments and consumables revenue includes freight, which was presented as other product revenue in prior periods. Accordingly, prior period results have been reclassified to conform to this presentation.